

# Collecting Data on Alternative Payments Models As Part of an APCD

Oregon's Process and Lessons Learned Along the Way  
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# Alternative Payment Methods (APM)



- ▶ Non-FFS
  
- ▶ Quality and Financial Performance Incentives
  - P4P, Payment Penalties, Shared Savings, Shared Risk
  
- ▶ Fixed Payments
  - Capitation, Limited Budget, Bundled/Episode-Based

# The Challenges Oregon Faced

- ▶ Increasingly, OR payers spending more of their healthcare dollars on APM arrangements, but no centralized collection of this data
  
- ▶ Legislative Interest in APM Data:
  - APAC is meant to track the utilization, uptake, and comparative effectiveness of various payment methods (HB2009)
  - OHA is tasked with collecting data that enhances health payment reform and allows for reporting methods that are not claims-based (Chapter 389)
  - Reporting on the percentage of medical spending allocated to primary care each year (SB 231 and HB4017)
  
- ▶ However, APM payments are unlike other APCD data
  - Many are processed on separate platforms, outside of the claims system
  - Many are administered as annual bonus payments or contractual adjustments

# OHA's Planning Process

Planning began in October 2015

- ▶ Identify and Research Mechanisms for Data Collection
  1. Using Data Already Collected by State (i.e. financial filings)
  2. Collecting Data Under Umbrella of APCD
    - Collecting as part of already existing APCD files
    - Collecting as separate file
- ▶ Confirm Authority to Collect Data under Possible Mechanisms
- ▶ Consider Cost and Complexity of New Data Stream
- ▶ Convene Stakeholders to Discuss/Establish Specific Use Cases
- ▶ Identify and Learn From Other States Collecting APM Data
  - Cannot be copy/paste!

# Lessons Learned

- ▶ Not all payers have same definition of APM categories
- ▶ APM contracts have different performance periods → think about who/how you will prorate this data
- ▶ Very difficult to flag claims-based payments captured in typical APCD files as being part of APM
- ▶ APM payments are often made to financial parent or holding company, not individual providers
- ▶ Some APM arrangements are tied to enrollment and others are not, making PMPM calculations difficult
- ▶ Work closely with your data manager to create specifications and validations!

# Lessons Learned (Cont.)

- ▶ Make Sure You Understand the APM Data Source vs. the APCD Claims Data Source
  - Many payers can only report APM data for policies *sold* in the State (i.e. SITUS)
  - Many APCD's collect claims data for individuals *residing* in the state

This means that someone a Washington resident working in Oregon will not be in APCD Claims Data, but can be represented in APM data

# Where Oregon Landed

- ▶ Separate APM file submitted annually  
(first submission is 9/30/17 - 2yrs after planning began!)
- ▶ APM file will never be combined with claims-based APCD data
- ▶ APM file to capture all payments made to every billing provider/organization under plans SITUSED in Oregon
- ▶ Payments parsed out by Line of Business, Payment Arrangement Category (including FFS), primary care vs. non-primary care

# What Will the Data Be Used For

- ▶ Understanding trends in APM adoption
  - Which APM arrangements are the most popular by LOB?
  - Is APM adoption increasing over time?
  - Where are APM providers located?
  - What portion of healthcare dollars go towards APM?
  
- ▶ What is the average PMPM spend for member-based APM arrangements (i.e. capitation, integrated delivery system)?
  
- ▶ What portion of healthcare dollars goes to primary care?

# On the Horizon

- ▶ Validate data through payer feedback loop
- ▶ Consider aligning APM categories and definitions with HCP-LAN (categories 1-4)
- ▶ Revisit incorporation of additional APM measures with Technical Advisory Group to better understand value of APM's and whether they are driving change
- ▶ Consider whether APM file can supplant other filings to State

