

Center for Improving Value in Health Care (CIVHC)
JOB DESCRIPTION

Position Title: Director, State Initiatives (All Payer Claims Database)
Reports To: VP, Client Solutions & State Initiatives
Job Classification: Exempt, Full-time
Salary Range: \$110,000 - \$130,000

About CIVHC

Center for Improving Value in Health Care (CIVHC) is an objective, not-for-profit organization. Through services, health data, and analytics, we partner with Change Agents to drive towards the Triple Aim for all Coloradans. We believe that together we can alter the trajectory of health care and we are privileged to serve those striving toward a better health system for us all. We strive to empower individuals, communities, and organizations through collaborative support services and health care information to advance the Triple Aim of better health, better care, and lower costs.

We are committed to working toward diversifying our staff, board, and committees, creating a culture of diversity and inclusivity with an intention to understand all viewpoints and reduce biases. We encourage individuals from all backgrounds to apply for open positions.

Summary:

The Director of State Initiatives serves as the main point of contact for state governments seeking to initiate or enhance All Payer Claims Database (APCD) efforts. Plays a key role in shaping CIVHC's strategy in assisting APCD efforts in multiple states. Focuses on building relationships and understanding the needs of states interested in using medical claims data to improve healthcare, lower healthcare costs, and improve the health of their populations. Understands each state's unique needs, and develop product and service offerings to meet those needs. Work collaboratively with CIVHC's executive team to develop a multi-state strategy that leverages CIVHC's experience managing a best-in-class APCD.

Essential Functions:

- Build and strengthen relationships with state governments and influential stakeholders through outreach and understanding of their APCD-specific needs.
- Serve as a member of the CIVHC leadership team, contributing to organizational decision-making, working with State agencies responsible for their respective APCDs and
- Work collaboratively with Chief Operating Officer, VP of Client Solutions and State Initiatives, and State Initiatives Program Manager to deliver on strategies and statewide programs, and specifically the development and execution of Colorado state-level, multi-stakeholder efforts.
- Partner with the State Initiatives Program Manager to execute projects for the Colorado State Government, with a focus on the Depts. of Healthcare Policy and Financing, Public Health & Environment, Human Services, and the Division of Insurance.
- Work with key stakeholders to utilize data and analytics from state or regional APCD efforts to advance the Triple Aim.
- Supervise and coordinate across multiple projects, maintaining open lines of communication with key state officials, project leads and stakeholders.
- Gather information about individual state needs related to APCD operations, including data governance, data intake, data quality, stakeholder engagement, data products and services in support of product and service development.
- Coordinate with the Marketing and Communications team to ensure consistent positioning and messaging of CIVHC's priorities and capabilities to all stakeholders.

- Represent CIVHC at local and national conferences, expanding stakeholder understanding of APCD solutions.
- Identifying new opportunities to develop statewide initiatives driven or supported by APCD data, and new potential partners for collaboration.
- Serve as primary liaison, leading APCD agencies and partners, and increasing awareness of analytical capabilities in targeted states.
- Build effective, long-term relationships through virtual, phone and in-person communications and meetings.
- Regularly document and report progress and findings to leadership, state agencies and applicable stakeholders.
- Conduct limited research to facilitate or support development of new initiatives.
- Generate budgets for projects and grants and assist partners and other stakeholders in grant writing to fund efforts involving CIVHC and in support of state or regional APCD efforts.

Minimum Qualifications:

- Bachelor's degree in business, public health, public policy, statistics, or related field of study, or a 5-year combination of education and/or experience .
- 7-years of experience working with, or within, a state agency focused on health care, health insurance, or public health.
In-depth understanding of health care cost and quality metrics.
- Professional outreach and communication at the C-suite level, with government officials and diverse stakeholders.
- Demonstrated business development success with government entities.
- Experience in a health care field and knowledgeable of health care systems, current trends in care delivery, payment reform and population management.
- Experience successfully building relationships in a wide variety of political landscapes.
- Demonstrated ability to develop, collaborate on, and execute strategic plans with multiple stakeholders and deadlines.
- Professional level presenting, reading, speaking, writing, and interpreting instructions in English.

Preferred Qualifications:

- Master's degree in related field
- Claims data experience

Working Environment:

This position involves long-term sitting, computer / desk work, some walking and standing, minimal light lifting, in a clean, office environment. Virtual, phone, and in-person communication. Travel locally to meet with stakeholders, and some overnight travel.

CIVHC is an Equal Opportunity Employer